FL-04259

Camarda, Vincent - Vol. 1.20210310.316096.MBO-21

3/10/2021 9:32 AM

Full-size Transcript with Endnotes

Prepared by:

FL-04259

Tuesday, March 30, 2021

PLAINTIFF'S EXHIBIT

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      UNITED STATES SECURITIES AND EXCHANGE COMMISSION
 2
      In the Matter of:
 3
                                    )
                                    ) File No. FL-04259-A
 4
      A.G. MORGAN FINANCIAL
 5
 6
      ADVISORS, LLC
 7
 8
      WITNESS: Vincent Camarda
      PAGES: 1 through 126
 9
      PLACE: Securities and Exchange Commission
10
                801 Brickell Avenue
11
                Suite 1800
12
13
                Miami, Florida 33131
      DATE: Wednesday, March 10, 2021
14
15
             The above-entitled matter came on for hearing,
16
      pursuant to notice, at 9:32 a.m.
17
18
19
20
21
22
23
24
             Diversified Reporting Services, Inc.
25
                      (202)467-9200
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21
      answered the phone, it was like a call center, multiple
 1
      people.
                And during the time A.G. Morgan was borrowing
 3
           0
      funds from CBSG how often did you interact with Mr.
 4
 5
      LaForte?
 6
           Α
                A couple of times, not often. A handful maybe.
                And so going back to the formation of the AGM
 7
      funds, you had noted it would be an investment in a
 8
      merchant cash advance business. Was that merchant cash
 9
      advance business specifically CBSG?
10
                No, it could be anybody. As a matter of fact,
           Α
11
12
      we interviewed a number of merchant cash advance companies
13
      all along the way to potentially invest with other
      merchant cash advance companies.
14
15
                Okay. What caused you and Mr. McArthur to be
16
      interested in forming funds invested in merchant cash
17
      advance businesses?
18
                Well, we could get our clients a terrific rate
19
      of return.
                And how did you know that?
20
           Q
21
                Well, they offered us an interest rate that was
      fantastic and then we could pass that on to our clients so
22
      it was monthly payments. You know, many of my clients are
23
24
      either close to retirement or already retired, and I've
25
      been a financial advisor for 27 years now so my client
```

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22
      base have gotten older. I would actually say most of them
 1
      are retired at that point. So getting monthly income is
2
     very interesting to my clients.
3
 4
           O
                When you said they offered us a great rate, who
      are you referring to by they?
5
 6
               So at that point -- well, it was Joe LaForte.
7
      So at that point Joe had said to me, you know, Vin, if you
8
      would like we can set up a fund and your clients can
      actually invest in our company, and I said really, he said
9
10
      yeah, we have people that invest with us and we can give
      you a terrific rate of return, and that's how the
11
12
      conversation started. I had no idea that we could do
      that. And so we started discussing it and we decided to
13
14
      go forward and do it.
15
                When did that discussion take place?
                Late 2018.
           Α
16
17
                And besides yourself and Mr. LaForte was anyone
18
      involved in that initial discussion?
                No, it was a phone call between the two of us.
19
                And is it accurate to say this discussion with
20
           Q
      Mr. LaForte was the cause or, you know, the impedes of the
21
      interest of creating the AGM funds?
22
                Yes, it is, I agree, yes.
23
24
           Q
                How was it determined how the funds would be
      structured and then there would be another entity, a fund
25
```

24 1 fund. For any investor who put in money in the AGM 3 funds other than CBSG was there investments in other merchant cash advance businesses? 4 5 A No. 6 And during the time that you were working with CBSG on this investment opportunity other than Mr. LaForte 7 were you interacting with anyone at CBSG? 8 Well, the company has a representative, his name 9 is Perry Abinozio, and 99.9 percent of the time he worked 10 with Perry. 11 12 And describe what you worked with Perry with 13 regard to the funds? Well, he was like our service representative, he 14 15 would handle any issues we had, any -- we would talk to him about everything. You know, he was our go-between I 16 would say. Is that the right way to say it? 17 18 Is there anyone else that you or Mr. McArthur were interacting with at CBSG? 19 Joel Cole, I think James spoke to Joel Cole much 20 21 more frequently than I did. Joe handled the money for CBSG So James would talk with Joel Cole on a regular 22 23 basis. I spoke to him maybe two or three times myself. 24 And what has been your role and responsibilities 25 as CEO of the AGM funds?

```
52
                Did you ever ask CBSG about their regulatory
 1
 2
      history?
                No, I didn't because I don't perceive them to be
 3
           Α
      -- to have a regulatory industry. To be under the purvey
 4
 5
      of the SEC or FINRA.
 6
                Were you aware that in 2018 New Jersey and
7
      Pennsylvania each fined CBSG 499 thousand for selling
 8
      unregistered securities by unregistered persons?
                After the fact I did, yeah.
9
           A
                How did you come to find out about this?
10
           0
                So we were -- we received a letter from
11
           A
12
      Pennsylvania asking us to give them information about any
13
      business that we had done in Pennsylvania. We had no
14
      clients in Pennsylvania that had been invested at that
15
      time. But now all of a sudden, you know, it was what the
      heck is this, and we started to dig in and we in fact
16
17
      found what you just said.
18
                When you say we who exactly are you referring
19
      to? Who received the letter from Pennsylvania?
           A
               I did.
20
21
                And was that letter addressed to you, to A.G.
           Q
22
      Morgan?
23
           A
                Both.
24
           Q
                To both. What did you do after you found out
25
      this information?
```

53

```
Well, I wasn't concerned about it because if you
 1
2
      read the document what it shows is that individual
3
      investors were investing directly with Par, and Par's
 4
      position was that it was a promissory note, they were
5
      borrowing money, they were lending money. Apparently
      Pennsylvania perceived that it was a securities
6
7
      transaction. So that was resolved by Par only taking
8
      money going forward from funds, so in my perception they
      corrected the problem that they had because they were
9
10
      taking individual clients money and, you know, giving them
11
      a direct agreement with them. And apparently according to
12
      the rules you have to do it by creating a fund and then
13
      that fund can invest with CBSG. We do it the right way so
14
     it wasn't an issue for us.
15
                How did you come to that understanding that by
      doing it through the funds that it would not be an issue?
16
      Was this through a discussion with CBSG or with counsel?
17
18
           Α
                With Eric Weingold. Eventually we called Eric,
      our attorney, and he said no, this is of course perfectly
19
      legal, we wouldn't have done it if it was not legal, this
20
21
      is the way it has to be done and this is the way we're
      doing it. You guys are fine. This is what Par had done
22
23
      in the past that they corrected what they had done.
24
           0
                Did you disclose to AGM fund investors this
25
      information about, or disclose to them the regulatory
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72
                Individual Ella Sabbagh, S-A-B-B-A-G-H, listed
 1
 2
      on Exhibit A-27, how long has Ms. Sabbagh been a client of
 3
      A.G. Morgan?
 4
           A
                A number of years.
 5
           O
                More than ten?
 6
           A
                No.
7
                What's her investor experience like?
           Q
 8
           A
                Well, she's been investing for a very long time.
      I guess, you know, her whole life, probably 40 years.
9
10
           0
                Is she a senior citizen?
                She is.
11
           A
12
                Would you consider her to be an accredited
13
      investor?
14
           A
                She is not.
15
           Q
                What her investment acumen like?
                Well, she understands investing, she has
16
17
      hundreds of thousands of dollars, she's invested for as I
18
      said before her whole life.
19
                And as a client of A.G. Morgan what is your
      understanding of her investment objectives and goals?
20
21
           A
                Income.
                Was she already retired by the time she became a
22
           Q
23
      client of A.G. Morgan?
24
           A
               I believe so.
25
                Did you solicit her to invest in CBSG?
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73
                Yes, she has money invested in -- at CBSG, yes.
 1
                How did it come about for her to initially
      invest in CBSG?
 3
                You know, a meeting together where we decided to
           Α
 4
      invest.
 5
 6
           Q
                Did you initiate that meeting?
                Well, one of our normal, you know, service
 7
      meetings.
 8
                When you say our, who are you referring to?
9
           0
                Our firm.
10
           Α
                Did anyone other than yourself service her
11
           Q
12
      account?
13
           Α
                You mean any other advisor?
                Anyone else at A.G. Morgan.
14
           Q
15
           Α
                Yeah, I mean a client is supported by everyone
      that works here. Is that what you're asking?
16
                I quess specifically with regard to any
17
      recommendation to invest in CBSG, do you know who made
18
      that initial recommendation to Ms. Sabbagh?
19
                I couldn't tell you off the top of my head, you
20
      know, so many clients.
21
                But it could have been you?
22
23
           Α
                Oh yeah, uh-huh.
24
           Q
                And whether Ms. Sabbagh or any client that you
25
      have recommended to invest in CBSG did you make any
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1	UNITED STATES SECURITIES AND EXCHANGE
2	REPORTER'S CERTIFICATE
3	T MICHIELLE D. DAWNE Depositor benchir govitify that
4	I, MICHELLE R. PAYNE, Reporter, hereby certify that the foregoing transcript of 124 pages (March 10, 2021) is
5	a complete, true, and accurate transcript of the testimony indicated held on March 10, 2021 at 9:30 a.m. in the matter of: A.G. MORGAN FINANCIAL ADVISORS, LLC.
6	I further certify that this proceeding was recorded
7	by me, and that the foregoing transcript was prepared under my direction.
8	Date: March 20, 2021
9	Official Reporter: Michelle R. Payne Diversified Reporting Services, Inc.
10	
11	
12	MICHELLE PAYNE, Court Reporter
13	
14	Notary Public-State of Florida
15	Commission No. GG137749 Expires: September 28, 2021
16	Transmittal Number: 316096
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